

Local Market Update – March 2023

A Research Tool Provided by the New Hampshire REALTORS®

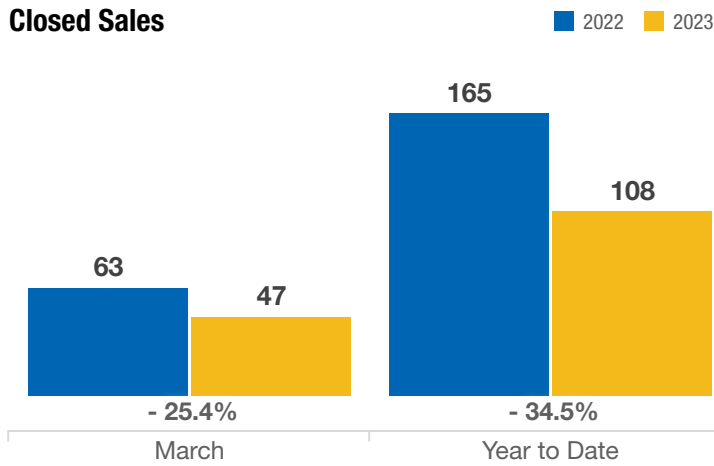


Belknap County

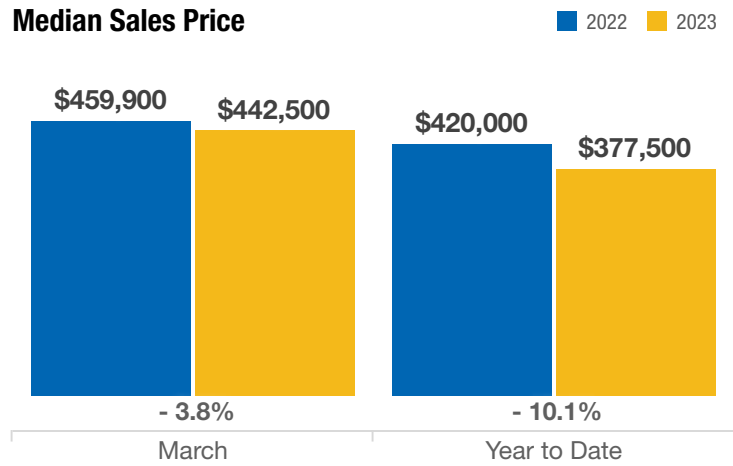
Single Family Residence Key Metrics	March			Year to Date		
	2022	2023	% Change	Thru 3-2022	Thru 3-2023	% Change
Closed Sales	63	47	- 25.4%	165	108	- 34.5%
Median Sales Price*	\$459,900	\$442,500	- 3.8%	\$420,000	\$377,500	- 10.1%
Median List Price	\$425,000	\$499,000	+ 17.4%	\$425,000	\$446,500	+ 5.1%
Volume of Closed Sales	\$39,730,235	\$32,672,546	- 17.8%	\$99,466,931	\$62,893,946	- 36.8%
Days on Market Until Sale	33	40	+ 21.2%	33	50	+ 51.5%
Pending Sales	65	57	- 12.3%	167	139	- 16.8%
Months Supply of Inventory	1.0	1.4	+ 40.0%	—	—	—
New Listings	87	61	- 29.9%	189	146	- 22.8%
Inventory of Homes for Sale	90	101	+ 12.2%	—	—	—
Percent of Original List Price Received*	103.7%	98.8%	- 4.7%	102.0%	97.4%	- 4.5%

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Closed Sales

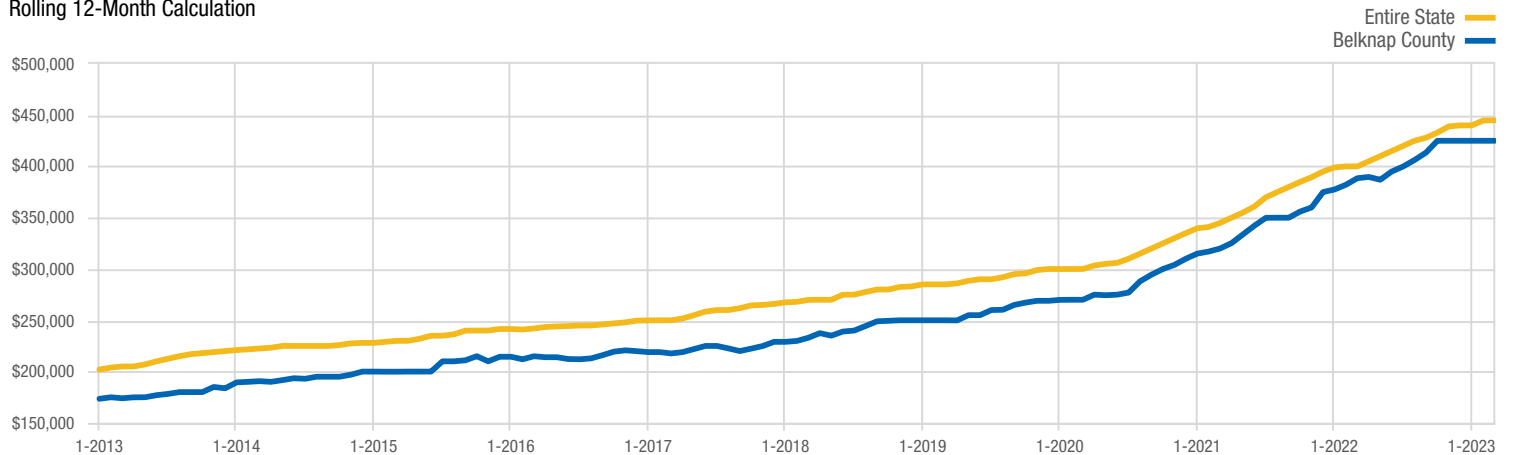


Median Sales Price



Median Sales Price - Single Family Residence

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.